Biochar Production, Economics and Policy Implications for the Forest Sector



Harvesting woody biomass in Idaho to fuel cogeneration of heat and power.



Tucker RNG biomass gasification system developed in partnership with USFS.



Chips and biochar produced from biomass harvested from White River National Forest.

Nate Anderson, Research Forester USDA Forest Service, Rocky Mountain Research Station



FCWG Knowledge Transfer: Biochar January 12, 2021

What's ahead?

- Background
 - Biochar systems
 - Bioproducts supply chains
 - Focus on forest biomass
- Economics
 - Investment risk
 - De-risking biochar ventures
- Policy connections
- Take home messages
- Discussion

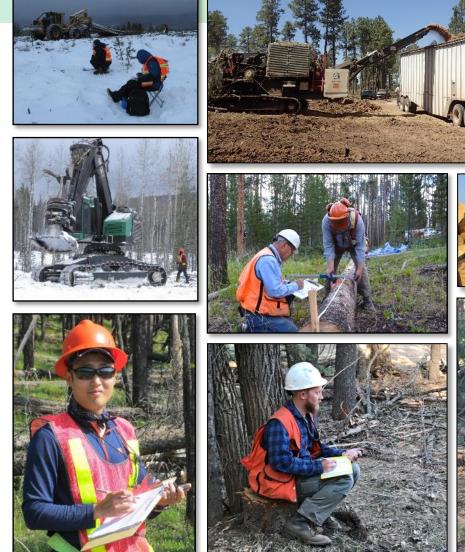




A commercial biochar operation co-located with a sawmill in Colorado.

Acknowledgements

- USDA National Institute of Food and Agriculture (NIFA)
 - RMRS-BRDI (2011-10006-30357)
 - BANR (2013-68005-21298)
 - UM-BRDI (2016-10008-25636)
 - MASBio (2020-68012-31881)
- USDA Forest Service
- University partners, faculty, staff, postdocs and graduate students
- Industry and NGO partners





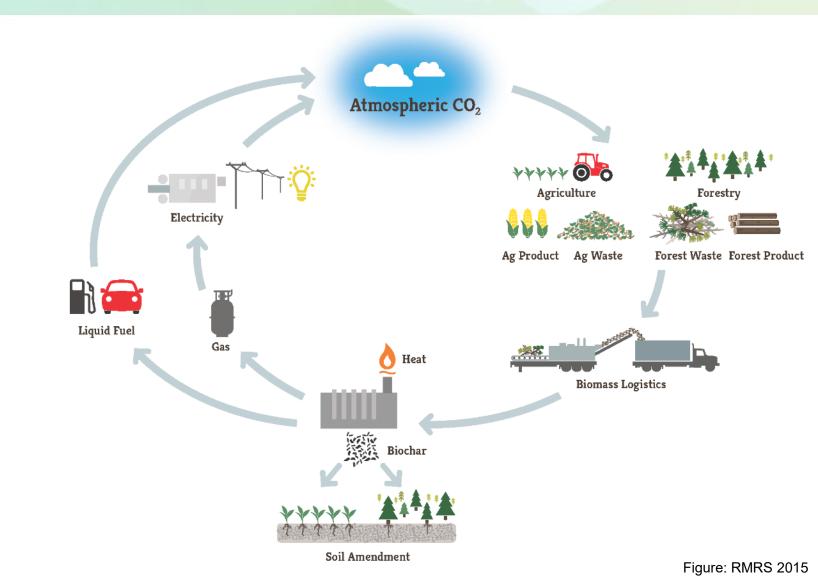


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Photos: Anderson; J.Field/BANR (center)

Biochar Systems

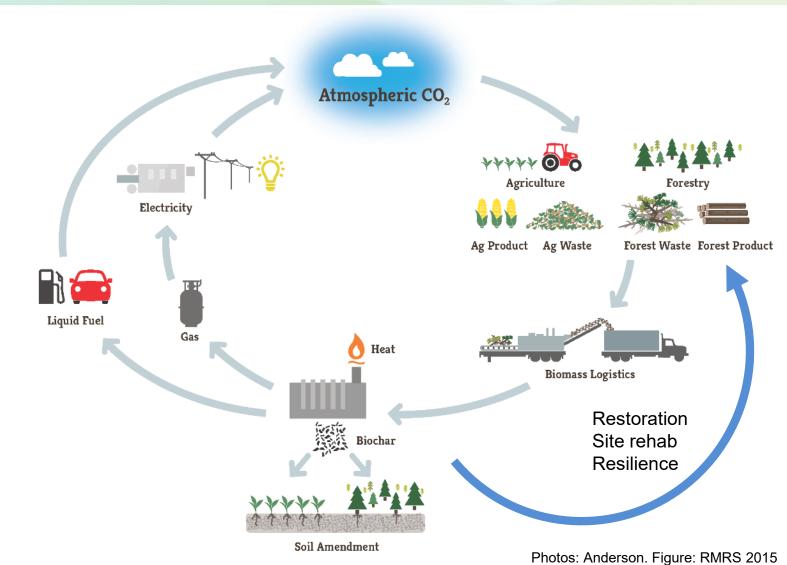
- Soil benefits
- Waste management
- Renewable energy
- Carbon sequestration



Biochar Systems



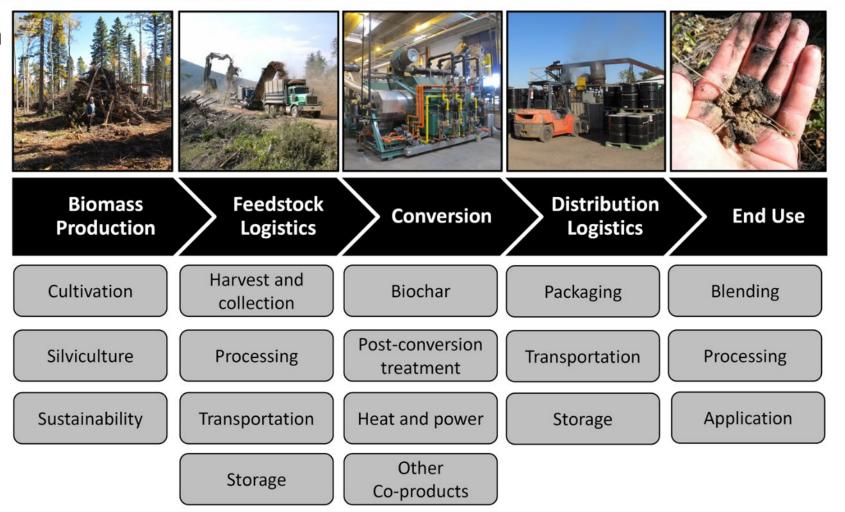
Forests providing sustainable biomass for biochar production and biochar providing rehabilitation and restoration benefits on National Forests.



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The Bioproducts Supply Chain

- Bioproducts supply chain
 - Production
 - Feedstock logistics
 - Conversion
 - Distribution logistics
 - End use
- Flows of:
 - Material & carbon
 - Capital (\$)
 - Information



Competitive Advantages of Forest Biomass



Logging residues



Beetle kill salvage

Hardwood cull



Aspen logs



Mill residues

Mill residues



Hogged slash



- Options for material quality and cost
- Low, zero or negative stumpage cost
- Co-location with existing industry
- Generally good carbon balance and sustainability, depending on land use
- Tied to non-market benefits like:
 - Forest restoration and forest health
 - Reduced wildfire and smoke risk
 - Diverse ecosystem services including carbon sequestration, recreation, water, biodiversity and others

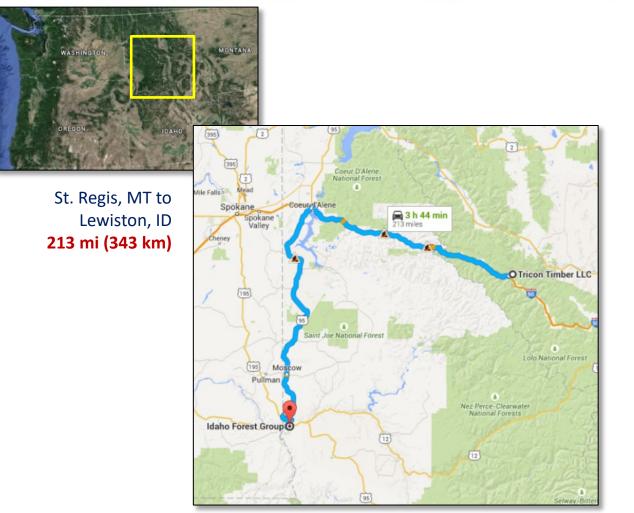


Fuel Treatment



Fuel Treatment

Competitive Disadvantages of Forest Biomass



- Difficult terrain with dispersed access
- Long transportation distances
- Costly logistics
- Heterogeneous feedstock characteristics
- Spotty, episodic salvage availability
- Tied to timber and land management goals
- Seasonality and storage challenges

Images: Google Maps

Expand Markets for Forest Biomass with New Enterprises

Biomass Power



Heat & Power Cogen



Institutional Heat



Sawmill w/Cogen



Pellet Mill



Pellet Mill w/biochar



Biochar only



Co-located biochar



Biopower w/biochar



Biofuel with biochar



Post & Pole



Commercial firewood

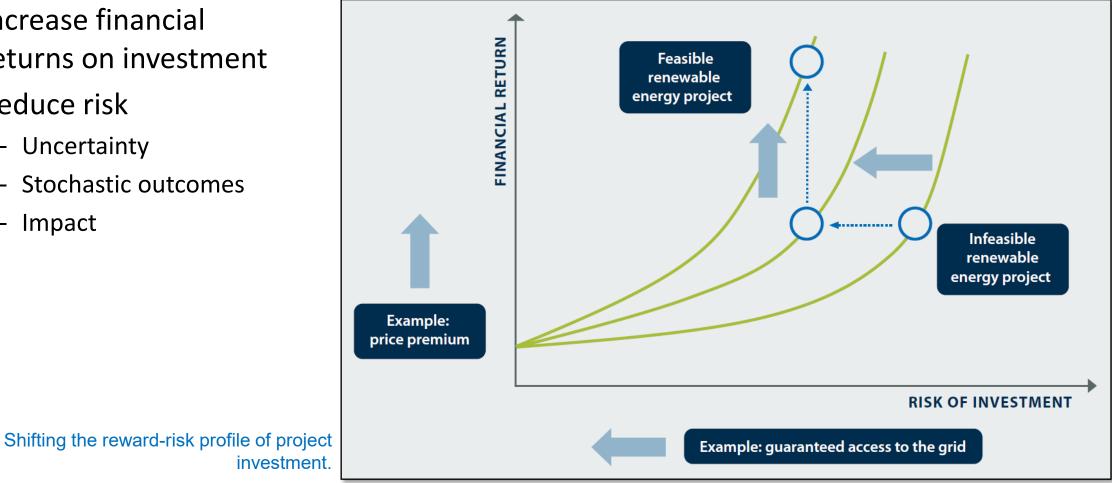


Drivers and Barriers to Success

| Critical Factor | Considerations |
|--------------------------|---|
| Integration | Integration within and across sectors (e.g., forestry, agriculture, energy) Horizontal integration with other forest industry and manufacturing Vertical integration along the supply chain |
| Scale | Economies of scale in production; benefits of clustering Appropriate scale for feedstock supply and markets |
| Competition | Barriers to entry; Substitutability, price competitiveness, return on investment; Pressure to innovate, lower costs, increase productivity, improve quality |
| Public policy | Policies that favor or disfavor bioenergy and bioproducts Regulations, R&D funding, subsidies, taxes, information, carbon price Trade organizations, lobbying |
| Local policy and support | Local project support, public acceptance Knowledge and awareness about bioenergy and bioproducts |

De-risking Investment

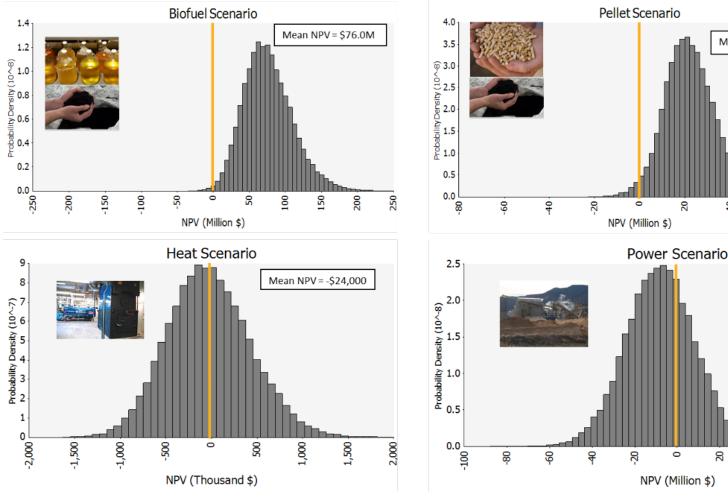
- Increase financial • returns on investment
- Reduce risk ullet
 - Uncertainty
 - Stochastic outcomes
 - Impact



Technoeconomic Analysis

- Combine:
 - Engineering specs
 - Benefit-cost analysis
- Compare:
 - Project options
 - Technologies
 - Business conditions
 - Assumptions
 - Other variables

NPV distributions over a 20-year project period based on simulations for four project scenarios



Campbell, R.; Anderson, N.; Daugaard, D.; Naughton, H. 2018. Technoeconomic and Policy Drivers of Project Performance for Bioenergy Alternatives Using Biomass from Beetle-Killed Trees. Energies 11: 293-313.

Mean NPV = \$22.4M

8

2

Mean NPV = -\$8.3M

8

8

10

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Biochar Investment Risk

Likely Profitability

- ✓ Waste feedstock (i.e., "tipping fee")
- Proven mature technology ("nth plant")
- ✓ Multi-product supply chain
 - Co-products, heat and power
 - Value added products (e.g., sorbents, etc.)
- Monetized non-market benefits
 - Carbon credits, tax incentives, etc.
- ✓ Price covers production cost and profit
- ✓ Offtake agreements or supply contracts

From top left: dry microchips, pulp chips, raw biochar, biochar pellets, activated carbon from biochar, and wood pellets.





Biochar Investment Risk

Potential Profitability

- ✓ "Free" or low-cost feedstock
- ✓ New but tested technology (alpha unit)
- ✓ Primary products with process heat or power
- ✓ Non-market benefits as a marketing asset
 - Carbon sequestration, renewables, etc.
- ✓ Price uncertain, but based on evidence
- ✓ Spot-market transactions with repeat customers





Biochar packaged & ready for shipping.



Biochar Investment Risk

Unlikely Profitability

- X Costly feedstock
- X Unproven technology (prototype or pilot)
- X Single low-value product
- X Uncertain non-market benefits
- X Unknown current and future prices
- X Fuzzy competitive markets
- X High risk investment



Emissions problems with a mobile pyrolysis unit processing wood waste.

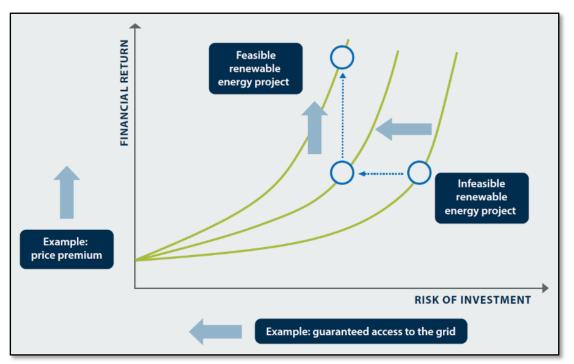
Other Factors

- Scale (feedstock, production, markets)
- High or low capital expenditure (CAPEX)
- High or low operating expenses (OPEX)
- Mobile, modular or centralized
- Simple or complex conversion technology
- Low price or high price for outputs
- Benefits that accrue to the customer



Photos: Pacific Biochar; Anderson; Anderson

Policy Connections



Shifting the reward-risk profile of project investment.

Waissbein, O., et al. 2013. Derisking Renewable Energy Investment. New York: UNDP and Glemarec, Y. 2011. Catalysing Climate Finance. New York: UNDP.

Transfer investment risks to public actors to incentivize public benefits:

- Direct incentives: premiums, subsidies, tax credits, carbon offsets, etc.
- Grants, loan guarantees, public-private coinvestment, partnerships
- Feed-in tariffs, supply and offtake agreements
- Payments for ecosystem services (PES), political risk insurance (PRI), etc.
- Research, development and Extension

Campbell, R.; Anderson, N.; Daugaard, D.; Naughton, H. 2018. Financial viability of biofuel and biochar production from forest biomass in the face of market price volatility and uncertainty. Applied Energy 230, pp.330-343.

Take Home Messages

- There are opportunities for biochar production and use in the forest sector
- There are risks associated with investment
- We can de-risk bioproducts supply chains
- Research and decision tools can help



The Tucker RNG System



Biochar water quench.



Biochar from southern yellow pine.

For More Information

- Anderson, N.; Bergman, R.; Page-Dumroese, D. 2017. A supply chain approach to biochar systems.
 Chapter 2 in: *Biochar: A Regional Supply Chain Approach in View of Climate Change Mitigation*.
 Cambridge, UK: Cambridge University Press. p. 25-45.
- Campbell, R.; Anderson, N. 2019. Comprehensive economic evaluation of woody biomass energy from silvicultural fuel treatments. *Journal of Environmental Management* 250: 109422, 12 pp.
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- Kim, D.; Anderson, N.; Chung, W. 2015. Financial performance of a mobile pyrolysis system used to produce biochar from sawmill residues. *Forest Products Journal* 65(5/6): 189-197.

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Contact Information



THANKS!





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