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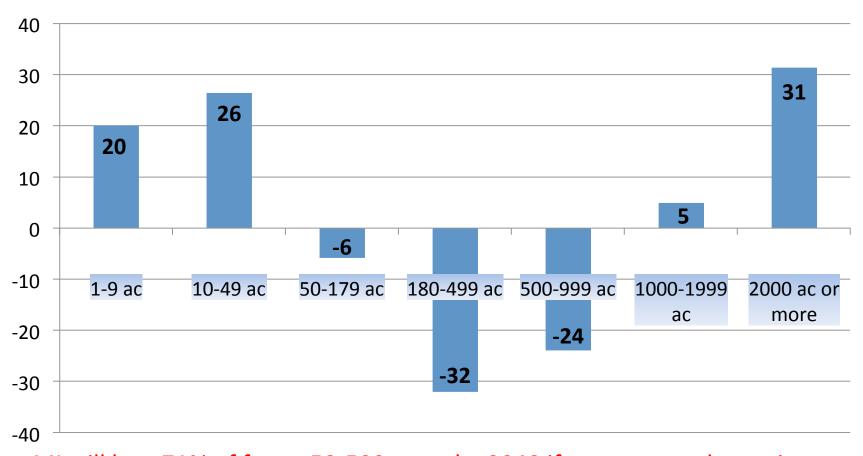
USDA, Banuardo al (202) 720-2600 One y 1000.

Grand Traverse Regional Market (Food Hub)

- Describe your food hub what it is and what it does or will do – for some of you (like Eastern Market)
- Describe how you will use the MDARD funds to address specific challenges you have

Disappearing Middle

Percent change in Michigan Farms Based on Acreage 1997-2007 (USDA Census)



MI will lose 71% of farms 50-500 acres by 2040 if current trends continue.



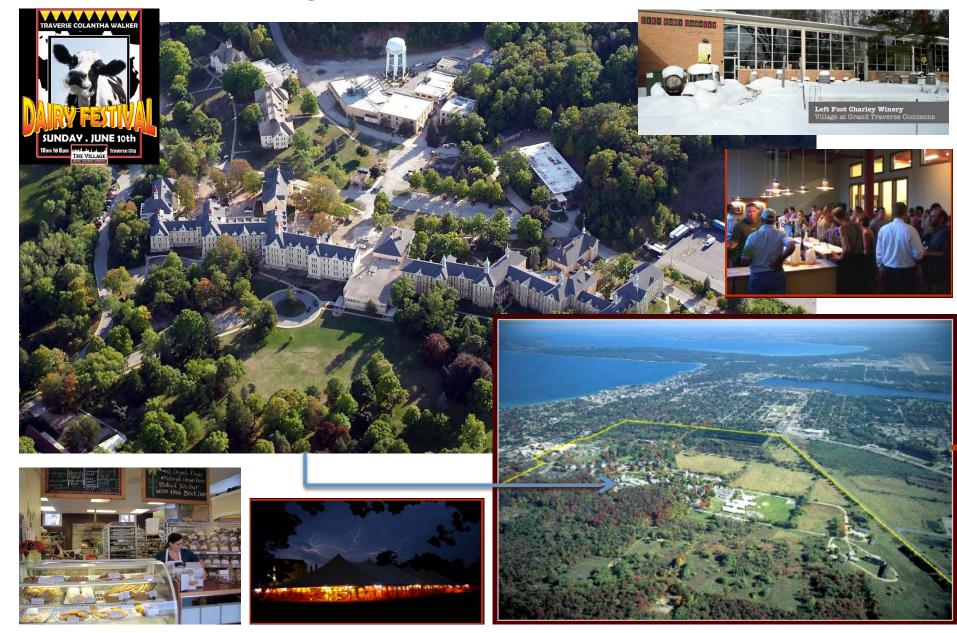


Agriculture and Economic Development in the Grand Traverse Region

 In terms of its share of economic activity, agriculture is four times more important to Northwest Michigan than it is to the state as a whole (Northwest Mi Farm Factor, Doug Krieger, MLUI, 2009)



The Village at Grand Traverse Commons



Self sufficiency since 1885















GTRM Timeline

2010: Rotary Charities Planning Grant \$5000

- Several stakeholder meetings (Grand Rapids Urban Market, Detroit Eastern Market, TBEDC, SBTDC, MEDC, MDARD, USDA, NWMCOG, Munson, TCAPS, and others)
- Advisory Board Established

2011: MEDC Funding through TBEDC for \$50,000

- Preliminary design and Construction budget (Minervini Group)- completed September 2012
- Feasibility study and market analysis (Market Ventures Inc.)-completed July 2012

2012: MDARD Value-added grant, capitalization committee and more....



www.marketventuresinc.com

Grand Traverse Regional Market Feasibility Study









Prepared for: Traverse Bay Economic Development Corporation and Grand Traverse Regional Market Initiative

July 2, 2012













Study Findings



www.marketventuresinc.com

william Street, Portland, Maine 04103

Grand Traverse Regional Market Feasibility Study









Prepared for: Traverse Bay Economic Development Corporation and Grand Traverse Regional Market Initiative

July 2, 2012

- Demand and supply for diversified agriculture product
- Need for storage and distribution functions through a centralized market location
- Magnitude of food sales in region helps ensure small market capture to be economically successful
- Region's population growth and heightened interest in local foods provides opportunities
- Building 58 facility: cluster and function

Grand Traverse Regional Market Goals

- Raise income for the region's small and medium size farmers and food producers
- Increase access to local foods for area consumers
- Create a social space for the community
- Create jobs
- Encourage education and knowledge sharing









Extension

MVI Inc. Recommended Program Elements

Storage/Aggregation/Distribution

Food Production and Processing

Farmers Market Shed





Possibilities









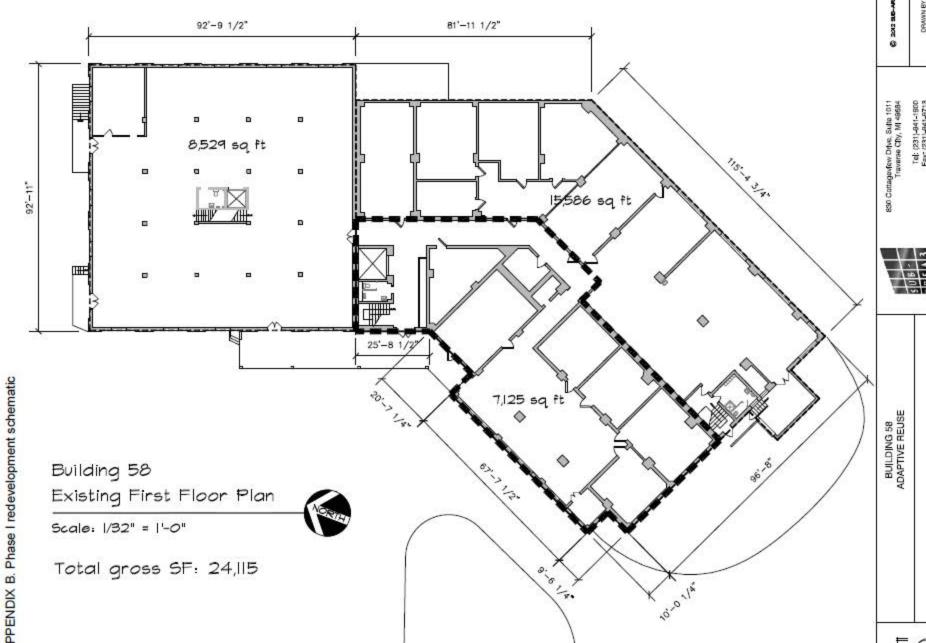


- An aquaculture program centered on systems that are self-sustaining and do not rely on feeds containing ocean harvested fishmeal.



- Year-round indoor farmers market
- **Nutrition Education**
- Cooking demonstrations
- Incubator kitchen
- Value-added processing
- Aggregation
- Retail, restaurants
- Physical fitness-trail system
- **Rooftop Greenhouses**
- Aquaponics
- Barley malter

MDARD Value-added Grant



2012 30, 2012











MDARD Value-added Grant

Phased Re-development

- 1. Bldg 58 Infrastructure Improvements
- Value-added Vegetable
 Processing Equipment to
 meet demand from schools
- 3. Capitalization Committee













Next Steps

- Secure Funding
 - MDARD Value-added Grant: \$200,000
 - USDA Farm to School Grant: \$~30,000 of \$200,000
 - USDA Rural Business Enterprise Grant: \$10,000-\$500,000
 - MEDC Community Development Block Grants
- Refine Management Structure
 - 501c3 (non profit educational foundation) to receive donations
 - L3C
- Phased Build-Out











Thank you for your time

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- Project Director, Grand Traverse Regional Market

