

CONNECTING
ENTREPRENEURIAL
COMMUNITIES



Share Successes, Invest in Ideas, and Empower Entrepreneurs

MICHIGAN STATE
UNIVERSITY

Extension



How to Do A Startup Weekend

Jeff Smith

Director, New Economy Division
Lansing Economic Area Partnership

Jeff@purelansing.com

@Jothum

What is it?

- ▶ 54 Hours of Unadulterated Company Formation
- ▶ Non-Profit Organization in Kansas City
- ▶ Funded in Part by The Kauffman Foundation
- ▶ Also Funded by Proceeds by the Events
- ▶ WorldWide Events
- ▶ Designed to Get People Thinking, Not to Create the Next Fortune 500
- ▶ Great Exercise (5k for Entrepreneurs)

What Do You Need?

- ▶ Champion
- ▶ Partners
- ▶ Facilitator
- ▶ Sponsors
- ▶ Space
- ▶ Timing
- ▶ Participants
- ▶ Enthusiasm
- ▶ Passion



What Do You Need?

- ▶ Work With StartupWeekend.Org to Pick a Date
- ▶ Launch Website:
YourCommunity.StartupWeekend.org
- ▶ Start Selling Tickets
- ▶ Promote, Promote, Promote
- ▶ Don't Worry About Not Having 1,000 People
- ▶ Partner Up

How Does the Weekend Unfold?

Friday

- ▶ Registration and Mingling
- ▶ Pizza. Lots of Pizza.
- ▶ Quick Introductions and Sponsor Roll
- ▶ Pitch Practice (ItsThisForThat.com)
- ▶ Real Pitches (1 Minute Each)
Everyone Pitches Their Idea
- ▶ PostIt Posters on Wall
- ▶ Each Attendee Votes with PostIt
Notes on Favorite Idea
- ▶ Teams Form
- ▶ Designers, Developers,
Businesspeople, Enthusiasts...

Saturday

- ▶ Keep Coding, Keep Designing, Keep
Testing
- ▶ Breakfast
- ▶ Mentors, Support
- ▶ Coding, Designing, Testing
- ▶ Lunch
- ▶ Presenter
- ▶ Refine Idea, Market Testing
- ▶ Dinner
- ▶ Code, Design, Launch Beta
- ▶ Test Beta
- ▶ Drink Energy Drinks

How Does the Weekend Unfold?

Sunday

- ▶ Finalize Beta and Launch
- ▶ Breakfast
- ▶ Mentors, Support
- ▶ Finalize/Updates on Social Media
- ▶ Lunch
- ▶ Setup and Practice Presentation
- ▶ Try to Gain Customers/Clients/Users
- ▶ Refine Presentation
- ▶ Present
- ▶ Awards
- ▶ Go Home Better People

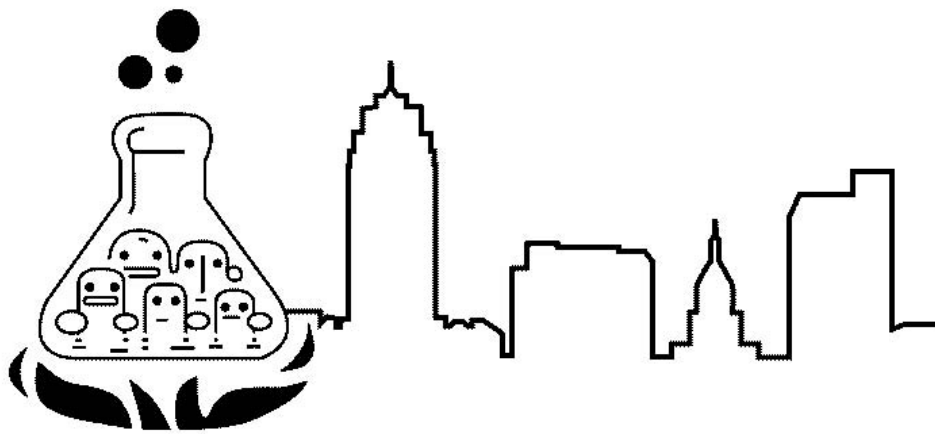
Mock Run





Ewing Marion

KAUFFMAN
Foundation



Startup Weekend

Lansing

powered by
KAUFFMAN
The Foundation of Entrepreneurship







SPARTAN
INNOVATIONS

LOOMIS
LOOMIS, EWERT, PARSLEY, DAVIS & GOTTING P.C.
ATTORNEYS AT LAW



The Center for New Enterprise Opportunity

common**WEALTH**
ENTERPRISES

advancing communities through innovation and entrepreneurship

Entrepreneurship Network
msuENet

**START
GARDEN**







[Home](#) [Spirits Selection](#) [Events Calendar](#) [Lunch/Dinner Menu](#) [Photo Archives](#) [Driving Directions](#)
[Contact Us](#)

Take out
Soul Food Saturdays
** Open Kitchen **
Click Here to view
Lunch & Dinner Menu
2510 N. Martin Luther King Drive
Lansing, MI 48906
(517) 323-7122
The place to



*in Sports Center for Michigan State University Sports
- Starting at 11am - Monday through Friday*

*Gifts for Special Occasions
from the Online Store
Click on Logo to Enter*



Please enter your e-mail address to join our newlist!

E-mail address:

Submit



Selections from the Jackie Salazar Collection

Help Wanted
Waitresses and Bartenders
Please Apply
site or Online for an Interview

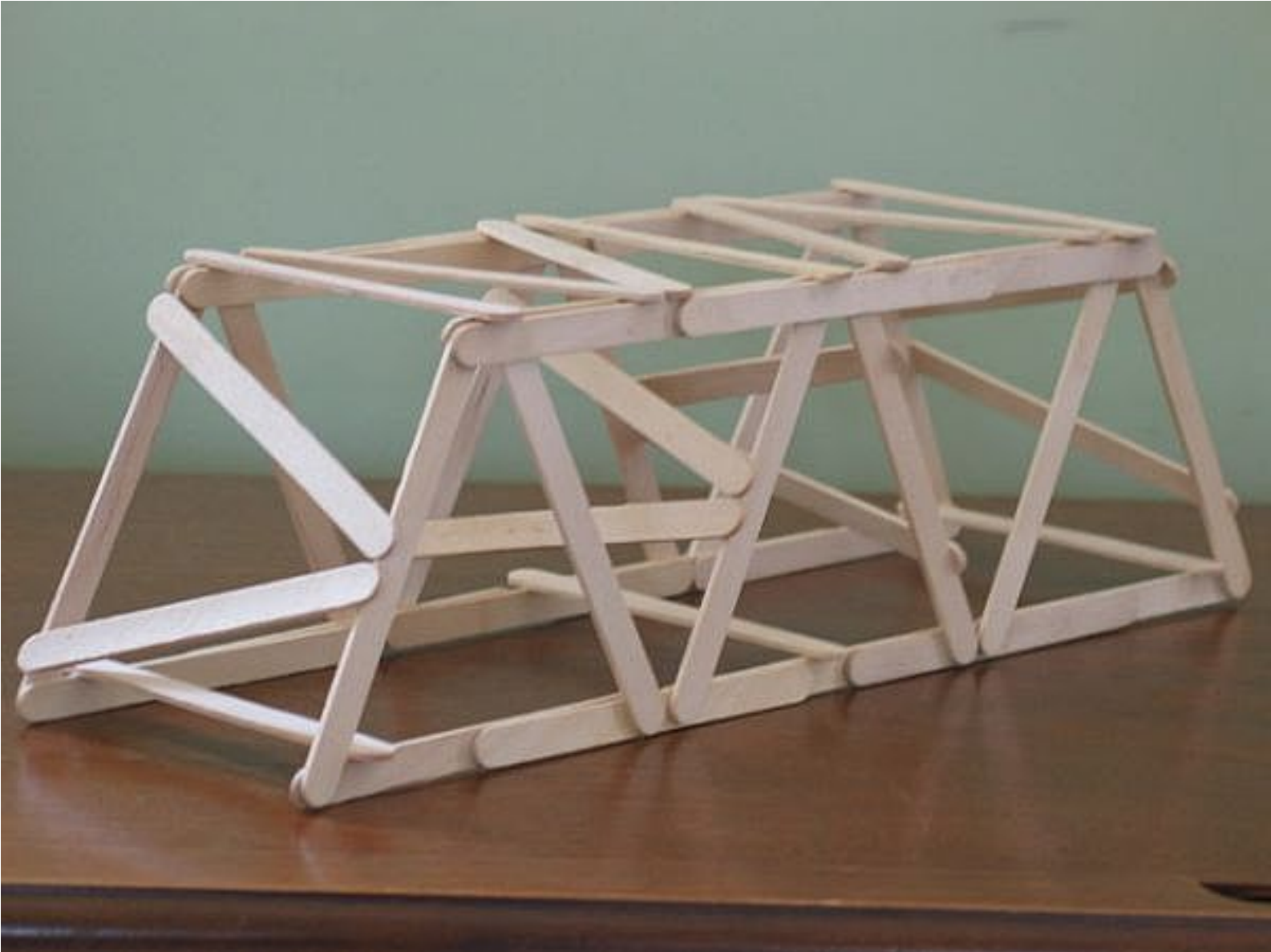
149 readers

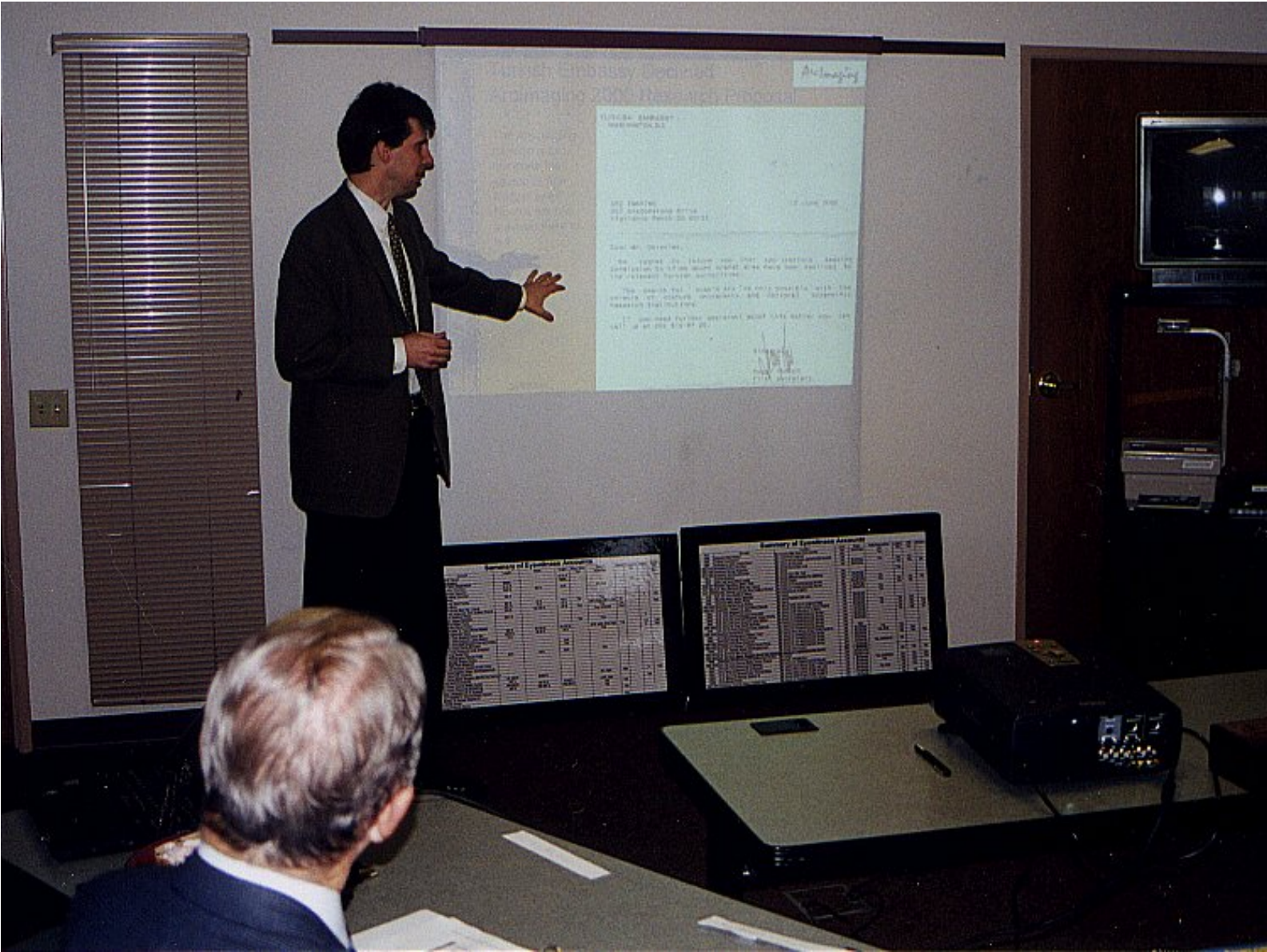
Join Our Growing Mailing List of News and Events [Share](#) 2



Come on down to
Gregory's bar and grill,
to get a good meal,
at the top of the hill.







UNITED STATES OF AMERICA
Department of State
WASHINGTON, DC

TO: THE DIRECTOR
OF THE BUREAU OF INVESTIGATION
WASHINGTON, DC

FROM: THE ATTORNEY GENERAL
WASHINGTON, DC

SUBJECT: [Illegible]

[The rest of the document text is illegible due to low resolution]

Summary of Expenditures

Category	Amount
[Illegible]	[Illegible]
[Illegible]	[Illegible]
[Illegible]	[Illegible]

Summary of Expenditures

Category	Amount
[Illegible]	[Illegible]
[Illegible]	[Illegible]
[Illegible]	[Illegible]



WAIT, WHAT DOES YOUR STARTUP DO?  Tweet 4,146

SO, BASICALLY, IT'S LIKE A

APPSTORE
FOR
YOUR BOSS!

REFRESH

COPYRIGHT 1989 AND SHIT. API

FOLLOW US ON TWITTER, @ERICKERR AND @GILBERT

www.itsthisforthat.com